# FY25 IMPACT REPORT



Junior Achievement<sup>™</sup>

of Central Iowa

EMPOWERING YOUNG PEOPLE TO CREATE A BRIGHT FUTURE



# EMPOWERING YOUNG PEOPLE TO CREATE A BRIGHT FUTURE!



# **BOARD CHAIRS**

R FROM THE

E

#### **Dear Friends of Junior Achievement of Central Iowa**,

As we reflect on the past year's achievements, we are filled with pride and excitement for the continued momentum of Junior Achievement of Central lowa. Serving as the outgoing and incoming chairs of the Board of Directors, it is our privilege to celebrate the remarkable impact being made by the organization throughout Central lowa.

JA of Central Iowa equips thousands of young people with the knowledge, skills and confidence they need to own their future success. Through strong partnerships with school districts, volunteers, and business leaders, our programs in work and career readiness, entrepreneurship and financial literacy continue to grow and evolve, meeting students where they are and preparing them for what's next.

The 2024-2025 school year brought renewed momentum that shined through our hallmark events, growing partnerships, and inspiring journeys of student growth. Behind every number in this report is a young person gaining the tools to thrive.

As we prepare for the new school year, we are particularly excited to expand our impact in central lowa with the launch of **3DE by Junior Achievement**—an innovative educational model that connects core learning with real-world applications, bringing relevance and opportunity into the classroom like never before. We've both had the opportunity to see some of the 3DE impacts in person and we're extremely impressed. We can't wait to see this model in action for our region.

Thank you to our dedicated board, staff, volunteers, and partners. Your commitment fuels everything we do. Together, we continue to build a stronger future—one student at a time.

With gratitude and shared purpose,

**Kurt Gibson** 2024-2025 Board Chair Rachel Adams
2025-2026 Board Chair



#### **Dear Benefactors, Educators & Volunteers,**

This past year has been a remarkable journey of growth, innovation, and impact, and none of it would have been possible without your unwavering support.

Volunteers, your dedication and passion have laid the foundation of our success. Your commitment to mentoring and guiding our students has positively influenced their lives. Educators, your teamwork and enthusiasm have ensured that our programs are smoothly integrated into the curriculum, providing students with real-world experiences that enhance

their academic learning. Benefactors, your investment provided the fuel for our growth and contributed to record "returns of impact."

Thanks to your collective partnership, the JA mission has inspired thousands of young people to envision their futures and reach their goals. This past school year, we served over 43,000 Central Iowa K-12 students with 496,000 instructional hours, setting new records in our 70-year history.

Our K-5 in-school programs continue to provide engaging activities for students and inspire hope for their future. Our Experiential Learning Centers, JA BizTown and JA Finance Park, offer unique opportunities for pre-teens, promoting self-efficacy and real-world connections.

At the high school level, we are proud to announce that 26 students earned the JA Essential Work Skills Credential. This outcome indicates that students passed six assessments, demonstrating key future-ready skills: Critical and Analytical Thinking, Creativity and Innovation, Cultural Agility, Effective Collaboration, Engaging Communication, and Self-Direction. These skills also form the foundation of our innovative instructional model, 3DE by Junior Achievement, which I believe can truly transform high school education. We are excited to launch 3DE at Marshalltown High School this upcoming school year. Thanks to the generous support of F&G, we look forward to expanding this model to more schools in the coming years (see page 17 for more details on 3DE).

Together, we have created a community where young people are inspired to dream big and pursue their goals. Looking ahead, we are excited to continue this journey with you, building on our successes and exploring new ways to make an even greater impact on our collective future.

Warm regards,

**Rvan Osborn President** 



powerful impact:

Junior Achievement of Central lowa reached thousands of students across Central lowa, engaging them in meaningful, hands-on learning experiences.

**EMPOWERED** 

43,390 STUDENTS 5,746
VOLUNTEERS

505,686
INSTRUCTIONAL HOURS

PARTNERED WITH

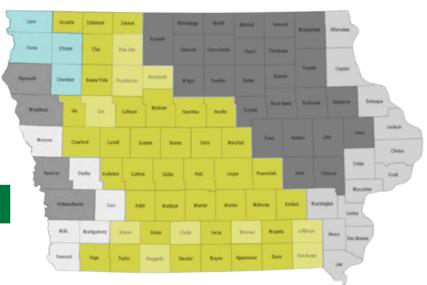
199
SCHOOLS

#### YOUR IMPACT IN ACTION

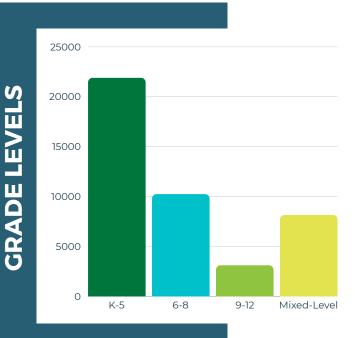




199 SCHOOLS SERVED

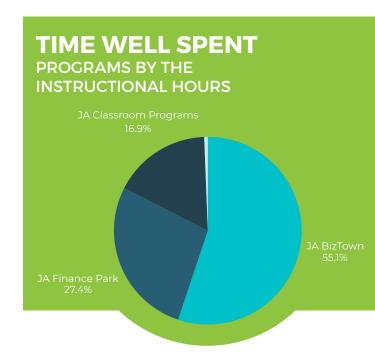


\*We served 37 out of 47 counties in our territory (yellow) and 4 counties in neutral territories (Blue).



"JA was a great experience and it helped me learn a lot about finances and things I didn't know would be important in the future." -JA Finance Park Student







# JA BizTown®

10,623 Students Served

JA BizTown integrates 12 hours of classroom instruction with a full-day immersive experience in a simulated town. This hands-on program enables elementary students to operate banks, manage businesses, write checks, and participate in civic duties such as voting for mayor. Through this engaging experience, students connect academic concepts to real-world applications, building essential skills for future success.



A JA BizTown student applies real-world skills while making a purchase at the Krause storefront, experiencing firsthand how commerce and budgeting work together.

Of students agreed that the things they learned in JA BizTown will help them be successful in their lives.

Of students agree that they were confident that they could accomplish their financial goals after JA BizTown.



# Finance Park®



6,540 Students Served

A JA Finance Park volunteer guides students through the process of budgeting for transportation, helping them connect financial choices with real-life responsibilities.

JA Finance Park is Junior Achievement's capstone program for middle and high school students, offering an in-depth exploration of personal financial planning and career opportunities. Combining a comprehensive curriculum with a hands-on simulation, students budget for a simulated lifestyle—balancing expenses like housing, transportation, and family needs—empowering them to build a strong foundation for making informed and responsible financial decisions.

Of students agreed that the things they learned in JA Finance Park will be important in their Future.

of students agree that they were confident that they could accomplish their financial goals after completing JA Finance Park.

#### **KEY MOMENT**

#### META OPENS A JA BIZTOWN STOREFRONT



In a celebration of innovation and partnership, JA

BizTown welcomed **Meta** to its community with an official ribbon-cutting ceremony. The new storefront gave students a hands-on opportunity to explore careers in technology, digital citizenship, and the power of connection. This exciting addition enriched the real-world learning experience.



Meta's Stef Seger and Southeast
Polk Superintendent, Dirk
Halupnik, joined Board Chair,
Rachel Adams, JA President, Ryan
Osborn, and JA BizTown students
to celebrate the Meta Storefront
Ribbon Cutting.

As part of their support, Meta covered the cost of JA BizTown for students from Bondurant and Southeast Polk, allowing them to take part in the program at no expense to their schools.

# THE JA STOCK MARKET CHALLENGE

The **JA Stock Market Challenge**, presented by Farm Bureau Financial, is a high-energy, fast-paced competition that immerses high school students in

the excitement of simulated stock trading. In this hands-on event, held at John Deere Financial, students step into a dynamic, real-world market environment where they build critical skills in financial literacy, decision-making, and strategic thinking, while collaborating under pressure to outpace the



competition. This year also included two additional in-school challenges, expanding the program's reach and impact.





# THE JA APPRECIATION EVENT

Our work would not be possible without the dedication and support of our incredible volunteers, educators, and partners. Together, you've helped empower the next generation with the skills, confidence, and inspiration to build brighter futures. The **JA Appreciation Event** is a celebration of you, the champions who make our mission a reality every day.



JA's top company, district, volunteers, and Citizen of the Year await their moment on the field to throw the first pitch, celebrating their incredible impact on students across Central Iowa.

JA Company of the Year:

lowa Department of Insurance and
Financial Services

JA School District of the Year: **Urbandale Community School District** 

JA Finance Park Volunteer of the Year: Jon Leinen Mary Lundy

JA Classroom Volunteer of the Year: Sarah Enfield Kyndi Jensen

JA BizTown Citizen of the Year:

David M. from Des Moines Public Schools



3 COMPETITIONS

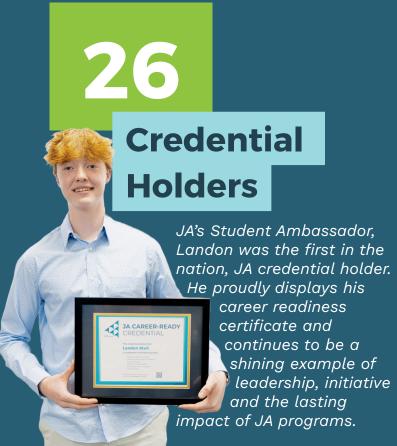
423 STUDENTS

Students engage in hands-on learning as they evaluate investment options and make informed financial decisions.

The next JA Stock Market Challenge will take place on **February 18, 2026**, and we can't wait to see the next generation of future investors in action. Corporate support is vital to make it possible.

#### Achievement<sup>™</sup> ESSENTIAL **NORK SKILLS** CREDENTIA

The JA Essential Work Skills **Credential** is a program that enables young people to earn stackable micro-credentials, showcasing the essential skills that today's employers and entrepreneurs value most. Through this certification, students demonstrate their readiness for the workforce and their commitment to personal and professional growth.











■ UnityPoint Health

Des Moines



JA Job Shadow equips students with the skills and mindset to navigate today's dynamic workforce. Through immersive

experiences with local businesses, students gain firsthand insight into career pathways and apply entrepreneurial thinking to real-world scenarios. These connections help students build professional awareness and prepare for success in an ever-evolving economy.

# **STUDENTS**

**JOB SHADOWS** 

JA Job Shadow at John Deere Financial



JA Job Shadow at UnityPoint Health



JA Job Shadow at Staples



#### DISTRICT PARTNERSHIPS





At JA of Central Iowa, we are proud to have partnered with these school districts to provide JA programs and experiences for their students. District partnerships allow for more strategic implementation

that aligns with the district's goals and initiatives.

West Des Moines,
Superintendent Dr. Matt
Adams lends a hand as
students work together to
build a bench in JA BizTown,
showing that leadership and
teamwork go hand in hand.

"The partnership with JA provides us the vehicle for ALL of our students to take part in programming offered BizTown and Finance Park are excellent opportunities we are excited to share with our students. It helps us live our mission to Teach All and Reach All."

 Urbandale School District Superintendent, Dr. Rosalie Daca



Students eagerly engage in a
JA classroom program, hands
raised and ready to explore the
world of financial literacy.

At the JA Appreciation Event,
Urbandale Superintendent, Rosalie
Daca celebrates receiving the JA
District of the Year award alongside
JA's Ryan and Shannon.



























#### **SUCCEED PARTNERS**

JA of Central Iowa Succeed Partners' annual contributions impacts over 800 Central Iowa students with over 10,000 instructional contact hours!

#### PREPARE PARTNERS

JA of Central Iowa Prepare Partners' annual contributions impact between 400 to 800 Central Iowa students with as much as 9,500 instructional contact hours!

#### **INSPIRE PARTNERS**

JA of Central Iowa Inspire
Partners' annual contributions
impact between 200 to 400
Central Iowa students with as
much as 4,500 instructional
contact hours!

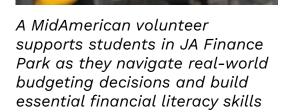


#### MIDAMERICAN ENERGY UNDATION

#### **SUCCEED PARTNER**

MidAmerican Energy has been a long-standing and valued

partner of Junior Achievement. As a sponsor of a JA BizTown storefront and JA Here to Career sponsor, they've provided critical funding and support for JA's educational initiatives. Their involvement extends beyond sponsorship, with employees volunteering in programs like JA BizTown and JA Finance Park.



MidAmerican also actively participates in major events such as the JA Bowl-a-Thon and JA Golf Classic. Additionally, leadership is reflected through Tim Grabinski's service on the JA Board of Directors.



#### **SUCCEED PARTNER**

John Deere Financials is a dedicated Junior Achievement partner, supporting programs as a sponsor of JA BizTown, JA Finance Park, and more. Their employees volunteer across key programs, including JA BizTown, JAFinance Park and the JA Stock Market Challenge, which John Deere also proudly hosts. The company actively participates in signature events like the JA Golf Classic, and their commitment is further reflected in Teresa Garside's leadership on the JA Board of Directors.



A John Deere volunteer mentors students in JA Finance Park, guiding them through real-life budgeting scenarios and helping them develop critical financial decision-making skills

#### **SUCCEED PARTNER**

**F&G** has been a generous and visionary partner in advancing Junior Achievement's mission. As a key supporter of the launch of 3DE by Junior Achievement, F&G has played a vital role in bringing this innovative high school model to



life. Their investment is helping reimagine education by integrating real-world business challenges into everyday classroom learning. Through their support, students are engaging in case-based learning, developing essential work-ready skills, and discovering career pathways they may have never considered. Thanks to F&G, the launch of 3DE at Marshalltown High School marks an exciting step forward in transforming the high school experience.

See what's on the horizon for 3DE on page 17.



#### **SUCCEED PARTNER**

Wells Fargo volunteers gather outside the JA Finance Park entrance, ready to help students explore personal finance and real-world budgeting through hands-on learning

**Wells Fargo** is a long-time, valued supporter of Junior Achievement, providing key funding as a sponsor of JA Finance Park, JA BizTown, and other JA programs. Their employees actively



volunteer in classrooms and participate in student experiences, reinforcing their deep and ongoing commitment to youth education. This leadership is further reflected through Marta Codina's service on the JA Board of Directors. Together, their support helps equip students with the critical skills, real-world knowledge, and the confidence needed to thrive in school, career, and life. Wells Fargo's partnership continues to be a powerful example of how business and education can come together to

build stronger communities.

#### **SUCCEED PARTNER**

The lowa Department of Insurance and Financial Services has made a remarkable impact by generously helping underwrite the cost of 625 JA K-5 classroom programs across Central lowa as well as JA BizTown In-a-Day for 500 students. This generous support fuels our mission to inspire and prepare young people for success in a global economy. Thanks to their investment, thousands of students are gaining early exposure to essential life skills like financial literacy, career exploration, and decision-making.

We are deeply grateful to the lowa Department of Insurance and Financial Services for believing in the potential of our youth and supporting their journey toward a successful future.



(From left to right) JA's
Shannon Gerard, Heather
Kriener from the Iowa
Department of Insurance and
Financial Services, and JA's
Ryan Osborn and Jenna Hull
showcase JA's classroom kits,
highlighting the tools that
bring financial literacy to life
for students in Central Iowa.

## PREPARE PARTNERS

Andersen Corporate
Foundation
Bank of America
Berkshire Hathaway
Energy
BMO
Casey's General Store
Central Bank
Community State Bank
Cownie Charitable Fund
Forvis

#### **INSPIRE PARTNERS**

Businessolver
Dotdash Meredith
Farm Bureau
Financial Services
Krause Group
Meta
NCMIC
Prairie Meadows
RSM
Schindler Anderson
Goperlud & Weese PC
Variety- The Children's
Charity

Venerable

Greater Des Moines
Partnership
Hy-Vee
IMT Group
Iowa Bankers
Association
J.B. Dahm Holdings
Quad Graphics
State Farm Insurance
UnityPoint Health
US Bank
Vermeer
Weitz Company
Willis Automotive

#### **CORPORATE EVENTS**



Golfers from Dubuque Bank & Trust proudly display their sponsor sign at the JA Golf Classic. The JA Golf Classic is more than just a day on the links. It's an opportunity for businesses to engage in meaningful team-building and network with fellow executives, all while supporting the mission of Junior Achievement of Central Iowa. Proceeds from this annual event help fund critical K-12 programs focused on financial literacy, work readiness, and entrepreneurship.

153 GOLFERS

\$238,581 RAISED

We're already looking forward to the next JA Golf Classic, scheduled for **September 15, 2025 at Wakonda Club**, a day where impact and opportunity meet on the course.



The **JA Bowl-A-Thon** is a high-energy event that brings co-workers together for team bonding and friendly competition, all while supporting a powerful cause.

Participants not only enjoy a fun afternoon of bowling and networking with peers from other companies, but they also help JA strike out financial illiteracy by raising critical funds for K-12 programs in financial literacy, career readiness, and entrepreneurship.

It's a striking example of how doing good can be a great time. Mark your calendars, the next JA Bowl-A-Thon is set for December 11th and 12th. 2025!



204 BOWLERS

\$57,616 RAISED

Bowlers from JA Bowl-A-Thon Raffle Sponsor, EquiTrust gather for a group photo celebrating their support of JA and festive spirit.





In August 2025, Marshalltown High School will become the first school in Central lowa to implement Junior Achievement of Central lowa's innovative 3DE instructional model. This groundbreaking initiative is made possible through a generous \$250,000 donation from F&G Annuities & Life, a company deeply committed to education and workforce development.

Through this partnership, 125 Marshalltown High School freshmen will have the opportunity to be part of a transformative learning experience that connects classroom education to the complexities of the real world. The 3DE model integrates real business challenges into core academic courses, emphasizing essential competencies such as creativity, critical thinking, collaboration, and problem-solving. Backed by data, 3DE has been shown to improve key student success metrics, including increased graduation rates and reduced absenteeism.

F&G's contribution will fund critical components of the program's launch, including staffing, educator training, curriculum development, and the recruitment of local business partners. As the program scales to serve all students at Marshalltown High School in the coming years, it will also help expose students to a wide range of career opportunities and build a future-ready talent pipeline.

This initiative reflects F&G's mission of turning aspirations into reality,

and together with JA of Central Iowa, they are helping to shape brighter futures for Iowa's youth.

#### **THANK YOU**









#### **OUR BOARD**



#### JA BOARD OF DIRECTORS

**Aaron Madison Amanda Harless Ben Roach Brandy McDowell Brian Ohorilko Brian Waller Dawn Welling Devin Boyer Dr. Dirk Halupnik Donna Bishop Donna Hoffman Dr. Erick Pruitt Geoff Christy Dr. lan Roberts** James Green **James Nowasell** Jasen Dahm **Jason Hamilton** 

Jenica Lensmeyer Jessica Hendricks Jon Holstrom Julie Eggleston **Kelli Schmidt Kelly Flynn Kelly Rush Dr. Kim Tierney Kylie Whitecotton Laura Howe Lonnie Dafney Majda Hadzic Manuel Gutierrez Marissa Brvan Marta Codina Mary Beth Zajicek Mason Arnold Dr. Matt Adams** 

**Matt Christensen Matt Gustafson Meg Schneider Mike Cisney Naomi Myers** Dr. Nikki Roorda Dr. Rosalie Daca **Ryan Weese** Sanjeev Satturu **Scott Heidesch Shari Wood Shawn Holloway Stacey Johnson Stephani Manning Steve McCullough Stuart Ruddy Todd McGowan** 

#### JA EXECUTIVE COMMITTEE

Rachel Adams - Board Chair Philip Randall - Vice/Chair-Elect **Brandon Grimm** - Treasurer **Carrie Valster** - Secretary Kurt Gibson - Immediate Past Board Chair Amanda Wuest - At-Large Casey Decker - Community Engagement **Committee Chair** Jeff Austin - At Large Marcy Klipfel - Nominating Chair Mat Gleason - Investment Committee Chair Mike Elam - Audit Committee Chair Teresa Garside - Immediate Board Chair Dr. Theron Schutte - Education & Workforce **Committee Chair** Tim Grabinski - Marketing Committee Chair

#### JA EMERGING LEADERS BOARD

Sarah Nauman - Chair Alec Wilcox **Brandon Neil Bryan Griffith Dalton Gustafson** Dani Freeman Fiona Guo **Kyle Woiwood** Luke Honsey Mackenzie Lundy **Marc Wampler** Megan Bantz **Nathaniel Herron** Ryan Goetzinger Scott McEachron **Taylor Hellman** 

#### **JA TEAM**



#### **LEADERSHIP**











Ryan Osborn - President
Shannon Gerard - Vice President - Education
Aimee Graham - Director of Accounting & Administration
Jenna Hull - Director of Community Impact
Rachael Haaland - Senior Manager - Experiential Learning Centers

#### **JA STAFF**



































Ann Perterson - Simulation Specialist
Debbie Hauser - Simulation Specialist
Elizabeth Riodan - Simulation Specialist
Emily Riedl - Education Manager

**Heidi Carpenter** - Simulation Specialist

Heidi Gruca - Education Manager

Jeanette Legler - Simulation Specialist

Jen Hansen - Experiential Learning Center Manager - JA BizTown

**Jennifer Eastman** - Simulation Specialist

Jordan Child - Events & Stewardship Manager

Kaitlyn Peters - 3DE Case Experience Director

Karen Farris - Data & Executive Coordinator

Karina Hernandez - 3DE School & Partnership Manager

Leigha McQuade - Experiential Learning Center Manager - JA Finance Park

**Richard TeKippe** - Grants & Outreach Manager

**Seherzada Devedzic** - Development Operations & Marketing Manager

Sonja Florer - Simulation Specialist

### With Gratitude

Thank you to our incredible partners, volunteers, educators, and supporters. Your generosity, time, and belief in our mission make it possible for Junior Achievement to empower young people to create a bright future.

Because of you, students across Central lowa are gaining critical skills in financial literacy, career readiness, and entrepreneurship. They are setting goals, exploring careers, and building the confidence to navigate their futures with purpose.







## Find us

JUNIOR ACHIEVEMENT OF CENTRAL IOWA 6100 GRAND AVE | DES MOINES IA 50312

**CENTRALIOWA.JA.ORG** 





in



@JACENTRALIOWA | @JUNIOR ACHIEVEMENT OF CENTRAL IOWA